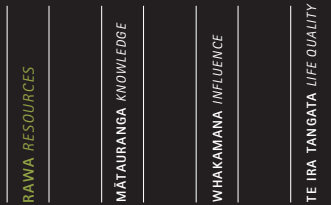


Piki ake te tihi
Strive for excellence

REALISING MĀORI POTENTIAL



The four enablers of the Māori Potential Framework are shown in the illustration opposite. All our written information has been organised within these enabler areas. The enablers are as described below:

- 1
- 2
- 3
- 4

1	<p><i>Rawa – The resources to realise potential.</i></p> <p><i>Rawa refers to the access and use of resources to realise potential. It recognises the importance of retaining and maximising Māori ownership, control, development and protection of key resources and ensuring access to those resources required to support and accelerate the realisation of potential.</i></p> <p><i>The desired outcome state for Rawa is one in which Māori are resourced, wealthy and enterprising.</i></p>
2	<p><i>Mātauranga – The knowledge to realise potential.</i></p>
3	<p><i>Whakamana – The authoritative capacity to realise potential.</i></p>
4	<p><i>Te Ira Tangata – The quality of life to realise potential.</i></p>



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PHN Waea + 64 4 819 6000 FAX Waea Whakaahua + 64 4 819 6299
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Regional Offices

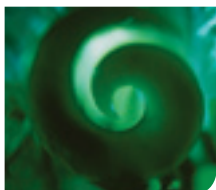
<i>Te Taitokerau</i>	WHANGĀREI.....PHN Waea 09 430 3731 KAITAIA.....PHN Waea 09 408 2391
<i>Tāmaki Makaurau</i>	AUCKLANDPHN Waea 09 571 2940
<i>Waikato</i>	HAMILTON.....PHN Waea 07 834 7100
<i>Te Moana ā Toi</i>	WHAKATANE.....PHN Waea 07 307 1057 TAURANGA.....PHN Waea 07 577 6254
<i>Te Arawa</i>	ROTORUA.....PHN Waea 07 349 7810
<i>Te Tairāwhiti</i>	GISBORNE.....PHN Waea 06 868 0208 WAIROA.....PHN Waea 06 838 7904
<i>Takitimu</i>	HASTINGS.....PHN Waea 06 878 0757 FEATHERSTON.....PHN Waea 06 308 6240
<i>Te Tai Hauāuru</i>	WHANGANUI.....PHN Waea 06 348 1400 TARANAKI.....PHN Waea 06 759 5450 TAUMARUNUI.....PHN Waea 07 895 7356 PALMERSTON NORTH.....PHN Waea 06 354 1706
<i>Te Whanganui ā Tara</i>	LOWER HUTT.....PHN Waea 04 570 3180 LEVIN.....PHN Waea 06 367 3814 BLENHEIM.....PHN Waea 03 579 4167
<i>Te Waipounamu</i>	CHRISTCHURCH.....PHN Waea 0800 875 839 DUNEDIN.....PHN Waea 0800 875 839 INVERCARGILL.....PHN Waea 0800 875 839



Te Puni Kōkiri
REALISING MĀORI POTENTIAL

Pakihi
Introducing Our
Business Facilitation Service





The Business Facilitation Service of Te Puni Kōkiri helps new and existing businesses with advice and guidance. It is a free service available to any Māori entrepreneur or business.

The Business Facilitation Service does not provide funding but can help with:

- Mentoring
- Coaching
- Problem-solving
- Networking
- Identify funding sources
- Accessing resources and referrals to other business services.

STEP 1

Identifying your needs

If you are interested in our service we will allocate an Account Manager to assess your needs. The Account Manager will:

- Discuss the nature and viability of your business or business proposition
- Identify if and how we can help you
- Identify your capabilities as a business operator
- Identify any other critical issues and business needs.

STEP 2

The Accredited Business Mentor

Once the initial assessment is completed you may be referred to a Te Puni Kōkiri Accredited Business Mentor.

The Accredited Business Mentors are contracted from the private sector and are experts in business development. They have proven business experience and have entered into this mentoring relationship to help people like you succeed in business. They can help you:

- Develop a business plan
- Provide advice about the commitments you face as the owner of a business
- Support the start-up, growth or recovery of your business
- Mentor you for up to a year once you have begun trading or begun your growth or recovery plan.

The Accredited Business Mentors will also work with your Account Manager to identify other specialists that may add value to your business.

Your business is unique to you. The Business Facilitation Service and the Accredited Business Mentors will work with you to ensure you receive the specialist advice and guidance needed to help make your business succeed.

For Business Facilitation Service assistance please contact your regional Account Manager (shown below) or call us on our toll free number 0800 94 99 97.

Regional Account Managers

TE TAITOKERAU
PHN Waea 09 408 3731

TĀMAKI MAKĀURAU
Auckland
PHN Waea 09 571 2958

Counties Manukau
PHN Waea 09 571 2956

WAIKATO
PHN Waea 07 834 7116

**TE ARAWA AND
TE MOANA Ā TOI**
Rotorua, Whakatane
and Tauranga
PHN Waea 07 349 7809

TE TAIRĀWHITI
PHN Waea 06 868 0213

TAKITIMU
PHN Waea 04 570 3189

TE TAI HAUĀURU
PHN Waea 06 348 0412

TE WHANGANUI Ā TARA
PHN Waea 04 570 3189

TE WAIPOUNAMU & TE TAU IHU
Canterbury, West Coast & Marlborough
PHN Waea 0800 875 839

Otago/Southland
PHN Waea 0800 875 839

